Uruguay, U.S. Sign Open Skies Agreement

Posted: October 20, 2004

Uruguay’s Minister of External Affairs Dr. Didier Opertti and United States Ambassador Martin J. Silverstein signed today a bilateral Open Skies agreement. This new agreement replaces the outdated air transport agreement of 1946 between the two countries.

The general purpose of Open Skies agreements is to liberalize international aviation markets and to minimize government intervention to facilitate growth and competition in air transportation. This specific agreement modernizes U.S.-Uruguayan aviation relations by allowing airlines to make commercial decisions with minimal government intervention.

It provides for open routes, capacity, frequencies, designations, and pricing, as well as opportunities for cooperative marketing arrangements, including code-sharing. It also allows airlines to perform international all-cargo operations with no connection to their homeland.

Establishing Open Skies as the basis of U.S.-Uruguayan aviation relations is an important step toward spurring trade, investment, tourism, and cultural exchanges between the two countries.

With this signing, Uruguay becomes the 66th Open Skies partner with the U.S. and the 13th in the hemisphere.

The U.S. aviation sector supports this Open Skies agreement with Uruguay. American Airlines and United Airlines currently conduct daily one-stop service to Montevideo through Buenos Aires. On October 31, United Airlines will renew its daily service from Montevideo to Chicago via Buenos Aires. This summer, American Airlines will commence thrice weekly non-stop service from Montevideo to Miami with Boeing 767 aircraft. It is hoped that Uruguayan airlines will also soon take advantage of this opportunity by opening new routes to the U.S.

U.S. Ambassador Martin J. Silverstein delivered the following remarks, in Spanish, during the signing ceremonies at Palacio Santos:

Me complace participar en la firma de este convenio bilateral de Cielos Abiertos, entre los
Establecer Cielos Abiertos, como la base de las relaciones de aviación entre los Estados Unidos y Uruguay es un paso importante para estimular el comercio, la inversión, el turismo y el intercambio cultural entre nuestras dos naciones.

Con esta firma, Uruguay se convierte en el 66° socio de Cielos Abiertos con los Estados Unidos y el 13° en el hemisferio.


OPEN SKIES FACT SHEET

Key provisions include:

1. Free Market Competition
   No restrictions on: international route rights (including "intermediate," "beyond" and "behind" traffic); number of designated airlines; capacity; frequencies; types of aircraft.

2. Pricing Determined by Market Forces
   "Double-disapproval" pricing permits disapproval of a fare under the agreement only on specified grounds intended to ensure competition, and only if both governments concur.

3. Fair and Equal Opportunity to Compete
   For example:
   - All designated carriers may provide their own ground-handling services ("self handling") or choose among competing providers.
   - All carriers (designated and non-designated) of both countries may establish sales offices in the other country, and convert and remit earnings in hard currency promptly and without restrictions.
   - Airlines and freight consolidators may provide or arrange for ground transport of international air cargo and are guaranteed reasonable access to customs services.
   - Airport user charges are non-discriminatory and based on costs.
   - Computer reservation system (CRS) displays are transparent and non-discriminatory.

4. Cooperative Marketing Arrangements
   Designated airlines may enter into code-sharing or leasing arrangements with airlines of either country, or with those of third countries, subject to usual regulations. An optional provision authorizes code-sharing between airlines and surface transportation companies.

5. Provisions for Dispute Settlement and Consultation
   Model procedures ensure that differences are addressed fairly and expeditiously.

6. Liberal Charter Arrangements
   Carriers may choose to operate under the charter regulations of either country.
7. Safety and Security
The agreements expand economic opportunities while ensuring implementation of the highest standards of international aviation safety and security.

8. Optional 7th Freedom All-Cargo Rights
Optional provisions enable airlines of each country to operate all-cargo services between the other country and third countries, via flights not linked to the airline's home country.

###